

Candia Recycling & Energy Committee
Public Meeting Minutes
June 7, 2021

Special meeting to discuss the proposed Affinity LED street light conversion contract and the Municipal Leasing Consultants financing contract.

Attendance:

Committee members: Clay Caddy, Russ Dann, Dick Snow, and Al Couch.
Andrew Tiebout and Cassidy Brennan of Affinity LED attended via Zoom.
Dick Snow set up the meeting to be available on Zoom.

Andrew explained that the town pays an annual tariff for the power delivered to the street lights. The tariff is based on the average hourly use. In addition, the town would pay for whatever maintenance the lights require. (broken poles, fixtures, burned out bulbs, etc)

Dick asked what happens if there are more than the 36 lights that are listed on the Eversource street light ledger. Andrew explained that the Eversource ledger could be incorrect, as they do not regularly assess the light fixture locations. He explained that Affinity does a careful GIS mapping of the fixtures, so they know exactly where they are and how many there are. Affinity would notify the town of any changes and the town would be notified of those changes and adjustments would be made to the contract. Their assessment would give the town an up-to-date ledger showing the exact number and location of all the street lights the town pays Eversource for.

In answer to a question regarding lights that may not be included on the street light ledger, such as those at the town office parking lot, the baseball field, the basketball court, and the Scout cabin, Andrew said they would do supplemental quotes so that the town could decide whether or not to add those to the street light conversion project

Andrew was asked how long Affinity had worked with MLC. He says they have worked with MLC for a few years, and are currently working with them on a number of towns, such as Hudson, Bristol, and also with the Dover schools.

Andrew was asked what happens if there are any lights that are not positioned properly or spread light over too wide an area. Andrew replied that they would work with the town on any needed changes, and if any of the fixtures spread light in too wide an area, (light trespass) they would be able to install shields on the fixture. They would do any additional work needed. Cost would likely be minimal.

When asked if the Town would see a reduction of rates immediately, Andrew said yes there would be an immediate reduction of the rate Eversource charges. He also said they would work with Eversource to help them determine the reduction in the amount of power used.

Savings offset of MLC payments- Andrew said that future payment to MLC would be more than offset by the savings, and the town would come out ahead, as shown on the MLC payment chart.

Timeline of conversion- Andrew said they project would be completed by November at the latest, but probably much sooner than that.

Andrew reviewed what would need to be done to get the project started. He said that MLC would require an up-front deposit of \$695 so they can do a credit check on the town. Contracts with MLC and with Affinity would need to be signed and they could then start planning a time-line for the conversion.

Andrew reviewed the advantages of LED lights, and the fact that Affinity has worked on many NH projects. He reviewed the contracts, dollar amounts, and the next steps to get conversion started.

After Andrew and Cassidy signed out, the committee reviewed our next steps. Russ said this will be put on the agenda for the next Board of Selectmen's meeting on June 14. Al and Clay will attend that meeting.

Respectfully Submitted,

Al Couch, Recycling & Energy Committee member